



Corporate Membership Guidelines

The Corporate Membership Program for corporate businesses including companies, embassies, international schools, and hotels is designed to provide substantial healthcare benefits to companies, their employees, and their families.

Complimentary enrollment is available to corporate clients with a minimum of 10 employees.

Corporate Membership Benefits

- Complimentary enrollment for corporate clients with a minimum of 10 people
- Membership card can be used at any United Family Hospitals network facility in China. The discount policy is based on local facilities' discount policy.
- 20% discount on healthcare services and 10% discount on dental services. The discounts apply to the following terms and conditions:
 - The discounts apply only to cash/credit card payment at the time of service
 - The discounts apply only to non-covered items after direct billing is applied (deductible & co-payment must be paid in full at the time of service)
 - The discounts apply on the total bill amount when direct billing is not applicable
- Special rate for UFH organized / sponsored events
- Complimentary UFH Quarterly Magazine – Health Matters
- UFH Monthly Electronic Newsletter

Corporate Membership Regulations

- The following items are **excluded** from the discount:
 - Special packages (including birthing, prenatal, and health check-up packages)
 - Laser Skin Center treatments
 - Glasses frames and contact lenses
 - OTC (over the counter medication)
 - Seasonal promotions
 - Indirect services and consumables
 - Copying fees for providing requested copies of medical records and diagnostic images.
 - Other restrictions also may apply
- The 20% discount for healthcare services and 10% discount on dental services can NOT be applied to any outstanding balance before the effective date of the Individual Membership Card
- The Membership Card is effective at the time of application
- Retroactive discounts will not be granted under any circumstances
- To enjoy the Membership privileges, members **MUST** present a valid form of picture identification (passport, ID card) and Insurance Card (if applicable) at the time of service, when payment is due

Direct Billing

UFH has direct billing with over 20 insurance companies and provides direct billing as a privilege for members by sending the claim forms on behalf of members. If the insurance company does not pay within 30 days of receiving the claim, UFH reserves the right to collect the amount due from the member. Members are ultimately responsible to pay for any charges not reimbursed by the insurance company. Members are responsible to read and understand their own insurance policies. UFH is not obliged to answer any queries with regards to the members' insurance policy. In general, direct billing will not be extended for the members first dental clinic visit due to the need for pre-verification with the insurance company.

More Information

For further information or if you would like to have guided tour of the hospital facilities, please visit our website www.ufh.com.cn or contact our Marketing Department –

Guangzhou (020) 8710 6071. Email: gzumarketing@ufh.com.cn

Beijing (010) 5927 7360. Email: liaison@ufh.com.cn

Shanghai (021) 5133 1968. Email: shumarketing@ufh.com.cn



和睦家广州诊所团体会员制

和睦家医院为公司客户、驻华使领馆和国际学校提供免费团体会员服务。该项服务使得公司员工及其家属在和睦家医院可以享受便利快捷的优质服务。以下是团体会员制具体信息：

公司会员制度

- 免除会费（至少10人以上）
- 该会员资格可在中国境内任何一家和睦家医院或诊所使用。
- 所有以现金/信用卡支付的医疗服务费用享受 8 折优惠，牙科服务费用享受 9 折优惠（各种套价及其他季节性促销项目除外）。
- 享受与保险公司的直接结算服务时，只在受保范围以外的医疗服务项目上享受折扣，绝对免赔额及自付额需全款付清。
- 可在和睦家医院组织和赞助的活动中享受特殊优惠。
- 收到有关医疗，健康知识得和睦家医院季刊。
- 收到和睦家医院电子月刊。

公司会员制规定

- 会员在结账时必须出示有效证件以享受折扣；
- 会员有责任在付款时核对金额。在任何情况下事后折扣都不予追加。
- 以下项目**不适用**会员折扣
 - 产前检查套价
 - 分娩套价（自然产/剖腹产）
 - 体检套价
 - 非处方药
 - 季节性促销
 - 不是由和睦家医院直接提供的医疗服务及其它消费
 - 病历复印
 - 其他
- 若会员公司享有和睦家医院直接付款协议，会员在结账时必须出示证件（护照，身份证）以享受折扣。结算结束后，会员需签署发票及第三方同意书，所有的账单将由其公司支付。
- 第一次来就诊的会员，需比预约提早 30 分钟注册，并且带齐相关证件（护照，身份证）及保险卡（如可用），以便注册证明。

直接结算

和睦家医院与 20 多个保险公司有直付合作，和睦家医院会把会员的理赔单直接寄给保险公司。如果保险公司在收到理赔单后 30 天内不付帐，和睦家医院将有权向该会员索取医疗费用。保险不包括的费用将有会员本人支付。会员有责任阅读及理解其保险政策，和睦家将没有义务回答任何有关保险政策的问题。

更多详情

欲加入和睦家会员或了解更多有关和睦家会员制度的信息，敬请登陆和睦家网站 www.ufh.com.cn 或联系：

广州和睦家市场部：（020）8710 6071 邮箱：gzumarketing@ufh.com.cn

北京和睦家市场部：（010）5927 7000 邮箱：liason@ufh.com.cn

上海和睦家市场部：（021）5133 1900 邮箱：shumarketing@ufh.com.cn